



## **"What They Did Not Teach You In Law School"** **Leadership for Legal Associates**

Law schools do not teach lawyers many of the skills required to become a successful lawyer and eventually partner. Some of these skills include: how to interact with clients, effectively manage time, network and create a strategic plan for success.

Finding Resolution offers practice/performance development through executive coaching. Our emphasis is on legal associates who need leadership skills and a sounding board. A Finding Resolution executive coach provides an experienced sounding board, accountability and confidentiality. A partner can be assigned to a legal associate as a mentor; but the associate may not be comfortable sharing real concerns with the partner.

Finding Resolution also offers personal assessments which provide individualized profiles. The first step in changing behavior is to be self-aware. The profile gives data unique to the lawyer helping him/her become more self-aware.

**Law firms see positive results working with Finding Resolution. Some of the results seen by legal associates include:**

**Handling Difficult Conversations**

**Managing Time To Attract Business**

**Getting Results from Networking**

**Moving Forward by Discussing Issues of Anxiety, Fear and Apprehension**

**Developing and Implementing an Individual Strategic Plan**

**Developing Specific Leadership Skills**

Contact Ann Rosser at Finding Resolution to talk about working with your law firm - [arosser@findingresolution.net](mailto:arosser@findingresolution.net) or 703-536-6915.